



UK | Q2 Market Activity Report 2019

Presented by Mirabelle Communications

UK | Q2 Planned Activities

Q2OOH

- Annual Billboard Manchester Piccadilly Station
- London DOOH
- DOOH | Iconic London Tower Screens across London
- Dublin Bus Wrap

Q2 PRINT

- Ireland | Irish Sunday Times
- Ireland | Irish Mail on Sunday
- House and Garden Advertorial
- Ireland | Irish Daily Mail
- Scotland | Scottish Daily Record, Mail on Sunday
- Brides Magazine Honeymoon Guide

Q2 TRADE

- Travel Bulletin
- Travel Weekly
- Travel Trade Gazette

Q2 RADIO

- Hits Radio and Key Radio 30" spot

Q2 DIGITAL

- Brides
- TV | National 30" commercial on Digital Channels
- Digital | TravelZoo Top 20 Newsletter
- Family Traveller Native Articles

Q2TV

- TV Adsmart

OOH | Manchester Piccadilly Station



DOOH | Voidage







DOOH Iconic London Towers







OOH | Dublin Bus Wrap





Print Irish Sunday Times Advertorial

Paradise Beyond its obvious attractions year-round sun, palm tree-lined sandy beaches and translucent turquoise sea - Barbados has plenty to surprise and delight visitors of all ages, including amazing cuisine, over 60 annual BARBADOS cultural and sporting festivals, spectacular landcape and a wide range of activities and attractions

a holiday destinations po. Rarbados. is hard to beat in the relaxation stakes with its dazzling sandy beaches and picture-perfect turquois waters, not to mention average daily temperatures of 28°C and around 3,000 hours of sunshine each year. However, with 2019 being the Year of Wellness and Soft Adventure in Barbados this could be the perfect time to investigate some of the more energetic ies on offer. The appeal of the island for many soft adventure cothusiasts is the variety of options available: from cave snorkeling and horse riding, there really is





A safari tour ix a great way of combining soft adventure with sightseeing and a real exploration of the Island, often off the beaten track, Again, there are lots of options to choose from, including land and sea trips

One rum distillery that could be worth a separate trip can be found at the St Nicholas Abbey plantation, which includes formal gardens and a great house that was built in 1658 and is one of only three genuine acobean mansions in the western hemisphere. Sure to be a family favourite St Nicholas Abbey has just launched a heritage railway that travels through the plantation to Cherry Tree Hill, an elevat

point that provides stunning views of the



Other great Barbadian soft adventure operionces include taking a catamarun ruise out to the coral reef at Folkestone Marine Park and swimming with sea turtles, The island is also home to some of the best hiking and walking trails and tours in the world, thanks in no small part to its backdron and climate. There's a trail for every level, from gentle strolls along beaches or through lush gardens to more challenging hill climbs and cross-country rambles. This month marks 65 years since British

Airways introduced its London Barbados service, For 26 of those years, Barbados ess one of just four destinations along with London, Paris and New York - to have The first time Queen Elizabeth il travelled by Concorde was from the Island back to

London at the end of her Silver Jubilee tour The same aircraft that carried the royal party

was retired in 2003 to Burbados, where it is now housed in the Concorde Experience

serve the Island from London Gatwick on Boeing 777-200 sircraft, operating daily flights during the summer, and up to 12 weekly services in the popular winte



CALENDAR OF EVENTS





Sunday Travel

TAKING OFF



ending three nights in Co lane's chic Dromoland Castle where children's activities are scheduled on April 19-21. They include egg and spoon races plus a falconry demonstration Three nights, with dinner on two evenings, starts at €1,380, with children under £2 sharing at no additional cost. dromoland.le: 06l 346 700)



The Louvre in Parts and Airtn have launched a competition in which one winner and their guest will get the chance to spend a night in the museum's glass pyramid in a "mini-pyramid" room. On April 30, winners will get a bespoke too of the Louvre and attend an extravagant feast before retiring to bed. To enter, go to airbnh.com/louvre before Friday and answer a question



CLUB

Madrid has a special invitation for football fans. Its three-day VIP Uefa Champtons League package combines two tickets to the final on June 1 with a stay in the presidential suite plus a butter service, sports car experience and meals in its Sky bar, pictured. The price is 430,000 per day, or 490,000



An official HBO Came of Throne studio tour, in the Linen Mill Studies In Bambridge, Co Down, will open next spring, and aims to "drop fan in the heart of the Seven Kingdoms It will comprise set-pleass from the show's most loonle scenes in a 10,200 sq m interactive space, with authentic props costumes and woonvins Fans can King's Landing, the Wall and Brazwos. About 75% of Cam of Thrones filmed In Northern Ireland studios, (formali)

purpoy litter season at lovce Country Sheepdogs, a family run sheep farm. The Lodge at Ashford Castle, about 45 minutes from the farm, has organised a special two-night stay with a day trip (plus packed lunch) to its sheepdog demonstrations where you will meet the border collies and learn what it takes to be and Owen Wilson did during the filming of Marley & Me. Back at base, on an evening of your choice, you will have dinner in the Quay brasserie and stay in a deluxe room with breakfast both morning It's priced from £400 per or from £499 per mom for a family of four. It's available to book from this Saturday until April 30. thelodgenc.com

Spring in Commempra is not





Britain's most beautiful think: less than an hour from Catwick almort. The South launched eight experiences to attract represent violence and celebrate the area's adver brisaks, history, and food and drink. They include a discovery of the sparkling wine of the region (which chalk" and soil complexity as the Champagne region of France) plus a cultural experience exploring the life of South Downs native Jane Austion a suit local treat of the historic house of Charle and a cider totorial and browery tour. Fly from Dublin to Gatwick with Ryanair; find practical information and accommodation at



Q2 2019 BTMI UK Market Activity

Print Irish Mail on Sunday





Print | Scottish Daily Record 4 page pull out





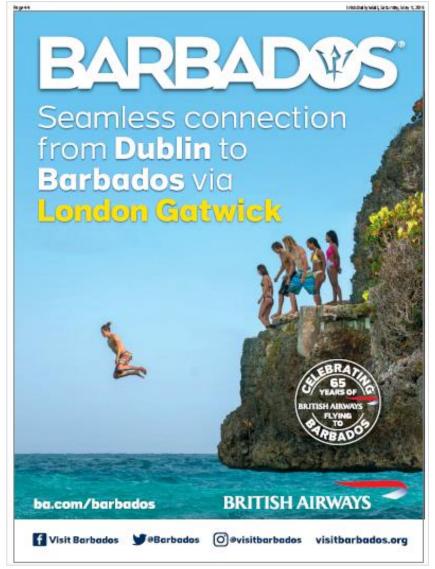
Print | House and Garden Magazine





Print Irish Daily Mail

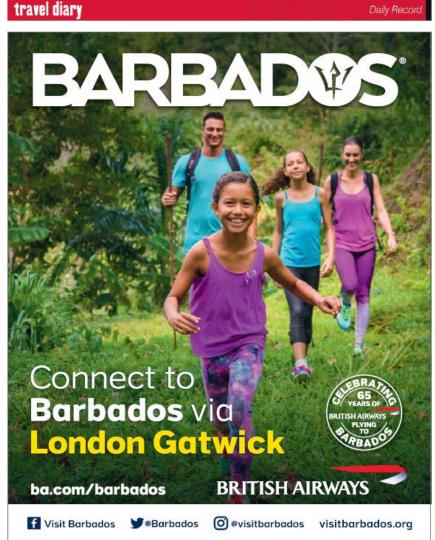




Print | Scottish Daily Record





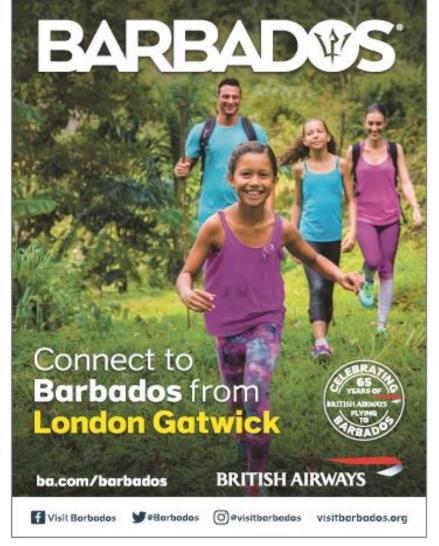


Print | Scottish Daily Record



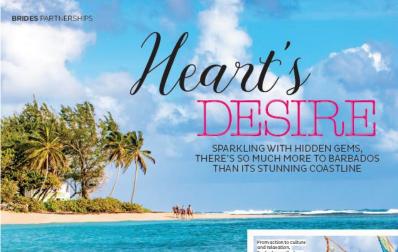
Print | Scottish Mail on Sunday





Print | Brides Magazine





THOUGH FAMED FOR ITS BALMY CLIMATE AND BEAUTIFUL WHITE-

SAND BEACHES, Barbados also has a thriving foodie scene and a rich cultural heritage that makes it perfectly unique honeymoon destination.

The finest hotels, spas and eateries in the Caribbean sit on the fashionable west coast of the island, while beyond there's a treasure trove of rolling sugar cane fields, museums, blossom-filled botanical gardens and historic houses to explore.

The capital Bridgetown, together with its Garrison, is a UNESCO World Heritage site, offering an outstanding example of British colonial architecture. In the north, Speightstown, formerly known as 'Little Bristol', boasts a cool, contemporary vibe with a thriving café, arts and restaurant

scene, the perfect place to sample fresh seafood and local cuisine.

Honeymooners will marvel at the island's natural wonders during a visit to the Welchman Hall Gully National Park, rich with birdlife and chattering vervet monkeys. Or admire the spectacular coastal vistas atop Cherry Tree Hill, next to the Jacobean mansion St Nicholas Abbev. which features an operational steam mill and distillery where rum and other sugar products can be purchased and taken home as treasured memories of your trip.

For thrill-seekers, bespoke safari jeep tours whisk couples off the beaten track, while the unique Atlantis submarine tour i a fully narrated undersea voyage in a real submarine - an unbeatable experience to share with a loved one.

The island's endless watersports opportunities range from paddleboarding to diving and sailing – you won't be bored for a second. Romantic lunch cruises can be chartered from Bridgetown, stopping en route to swim in pristine waters or snorkel shipwrecks next to tropical fish and turtles.

There's so much to see and do on this idyllic island, where honeymooners can choose to do as little or as much as they

please. Whatever your dream honeymoon looks like, beautiful Barbados is sure to tick all the boxes - and then some! • For more information, visit



Q2 2019 BTMI UK Market Activity

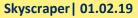
Trade Travel Bulletin

Travel Gym | 01.02.19



Double Page Advert | 01.02.19

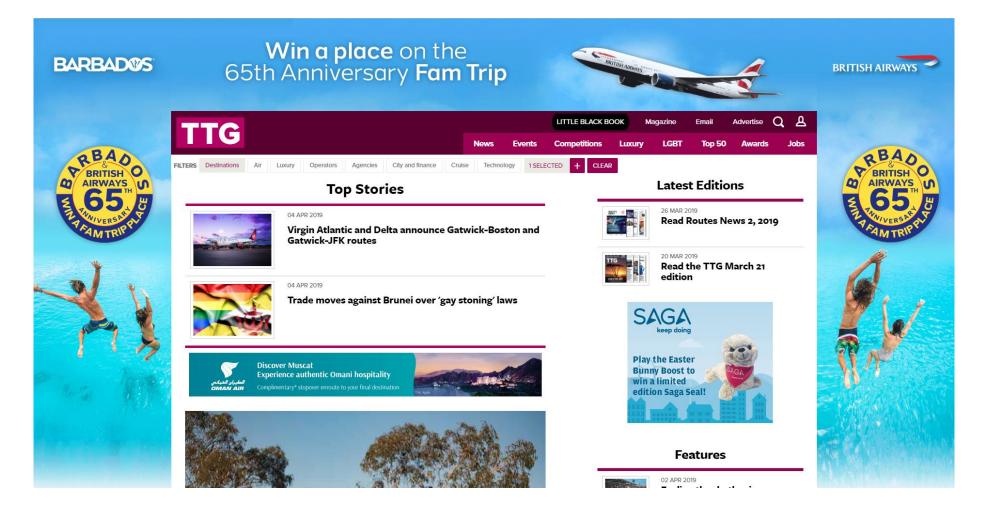




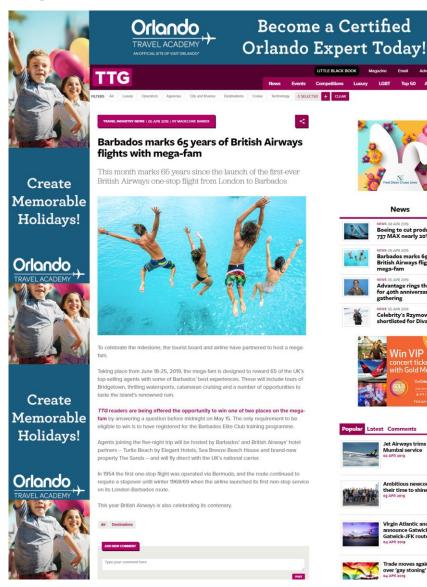




Digital | TTG Fireplace

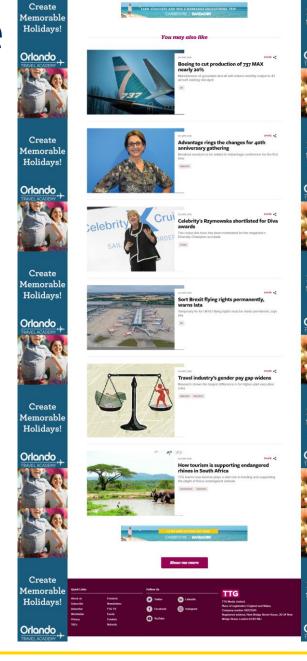


Digital | TTG Online Article









Earn

Digital | TTG Magazine



INSTA-POST





themrswords Arrived at work yesterday Bellissima'd up with my bag and coffee cup @

COMPETITIONS





WIN ONE OFTWO PLACES ON THE BARBADOS MEGA-FAM and fill in the form at togmedia.com/ competitions before midnight on

CORROBOREE WEST 2019



PLAY THE EASTER BUNNY EDITION SAGA SEAL Seal cundly toyl Follow Saga on Twitter @GagaTradeTeam and/or on Facebook @GagaTradeSales and play the Easter Burmy Boost game to be

leaderboard to get your hands on the adorable

ENTER ALL COMPETITIONS ONLINE AT TTGMEDIA.COM/ COMPETITIONS



AIN'T NO MOUNTAIN HIGH ENOUGH: Freedom Travel Group agents, head office staff and partners recently climbed Snowdon in Wales to raise funds for Abta LifeLine, Shearings Holidays offered support too, providing a coach to transport hikers to and from Manchester.



Clitheroe was crowned Super Break's March agent of the month for the North West region. Super Break sales executive Jodie Clarkson (right) popped in to present Andrew Pilkington, Julie Ridgway and Caroline Harrison with treats to thank them for their hard work.

▼ SWEET REWARD: Althams Travel in



YOLK'S ON YOUI: Chrissie Hardwell, of Butterfly Travel UK in Nailsea, won a luxury Easter egg from Your Car Hire. To win, she had to comment on the operator's Facebook page and guess which member of the Your Car Hire team would be first to smash the raw egg on their head among a batch of hard-boiled ones!





EDITION SAGA SEAL



ENTER ALL COMPETITIONS ONLINE AT TTGHEDIA COH COMPETITIONS

COMMENT



YOU WON'T BELIEVE WHAT THEY ASKED...

CUSTOMER ENQUIRY FROM NOT JUST TRAVEL'S DARIA HANSON:

Maximum of 4-5 days as it is a first-time

family holiday... Thailand preferably as it seems to be a warm country, flying out from Luton >>

Agents warned insurance policies "may not cover drone disruption" (TTG, 11 April) The problem is how you define terrorism. There was no threat to life, just maximum commercial disruption. The police, despite spending nearly half a million pounds on the investigation, arrested the wrong people. Most policies now state what is covered, and since drones have never caused a closure before, cover was never considered.

Alan Bowen, legal advisor, Association of Atol Companies

UPS & DOWNS



GOOD WEEK FOR Reuben's Retreat. The charity raised £2,730 from a raffle to win a dress worn by TV presenter Holly Willoughby at the christening of MSC Bellissima in Southampton last month.

BAD WEEK FOR Palma airport after a rogue flamingo forced an easylet aircraft to stop taxiing. The pilot honked the plane's horn but the bird(brain) refused to budge.



WEET



Matt_Harding_ And that's a wrap! Thank you everyone who joined, supported and cheered us along. We did it! We conquered Mount Snowdon for @ABTALifeLine and raised over £sk. On behalf of myself, Trudie and everyone @Freedom ryigrp team we are so grateful for the support #partnerships

USE #TTGMEDIA TO SEE YOUR POSTS AND COMMENTS FEATURED HERE

A THIS TIME NEXT YEAR... The Travel Franchise hosted 102 agents on its Millionaire's Retreat at Club Med Da Balaia in Portugal. The agents attended five days of workshops designed to help them become successful homeworkers.

26 TRAVEL TRADE GAZETTE 29/04/2019 40 TRAVEL TRADE GAZETTE 15.04.2019

Q2 2019 BTMI UK Market Activity

Digital | TTG

TTG @TTGMedia · Apr 4

The @Barbados mega-fam with @British_Airways will feature Unesco World Heritage sites, watersports, Caribbean cuisine and, of course, rum! You can enter the competition to win a place here: ttgmedia.com/competitions/c...



Travel Trade Gazette 4 April at 08:04 · 6

Like

This Barbados adventure with British Airways will feature Unesco World Heritage sites, watersports, Caribbean cuisine and, of course, rum!



Comment

Win one of two places on the Barbados mega-fam The trip is hosted in partnership with British Airways





To commemorate the SGB contenting of British Airways Sylno to Barbedon, the Electronics Tourism Marketing Inc (ETMI), will be hosting an emusing, experiential megafam for 65 top-setting UK travel agents.

Hosted in pertnership with British Airways, it will take place from June 18-25, 2010. Agents travelling from Gatwick will head to the South Terminal, where British Airways departs from for Barbodon.

The mega-film inip will see agents breated to a true Barbados latend adversiure, featuring everything from exhibitating watersports, fours of the colourful capital Bridgetown, which is a Unexco World Hertage site, and luxurous catamena crusing, to sampling sampluous local fare and, of course, apping delectable codidate crafted. from Barbados' world-renowned runts!

The maga-fam hotel partners, Turrie Breach by Elegant Hotels, Sea Breeze Beach House and brand-new The Sands will pariner with British Airways and the BTMI, to host the agents for their five-day stay

British Anways and the BTMI are giving two looky TTG readers a chance to join them. on the unforgetable trip. To enter the competition to win one of these two places on the Barbados mega-fam with British Aliways, answer one quick question and fill in the entry form here before midnight on May 15, 2019.

Don't forget to register on Barbadon Filte Club to be eligible to win!





By coloring this composition you agree to the Baltiselos and British Almany, range-first terms and conditions and the TTO standard large, and conditions

















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Share

Print | TTG 4 page 20p supplement









Travel's most Exclusive Club











ba.com/barbados

The Year of Wellness & Soft Adventure

Festivals: Feel the Pulse of Barbados!

Barbados: Gastronomic Bort Capital of the Caribbean choice of product our partners offer, which undoubtedly to everyone. We welcome you to join us in Barbados for

What's New in Barbados



Print | Travel Weekly Full Page Advert



COMMENT: "Travel gives us the opportunity to learn from different people and places rather than have an insular view of things" Giles Hawke, page 28



Rak-Su surprise Marella quests

The X Factor winners Rak-Su performed for staff and suppliers at an exclusive ceremony to celebrate the launch of Marella Cruises' first adult-only ship, Marella Explorer 2.

Rak-Su (pictured) surprised guests in Malaga at the weekend by playing a selection of chart-topping hits including I Want You To Freak, Dimelo and Into It, as well as their new upcoming single Yours or Mine.

The celebrations continued into the night with a set from BBC Radio 1 DJ Nick Grimshaw

Following the christening, Marella Explorer 2 set sail on its maiden voyage this week around the Mediterranean.



Never mind a drink – good sights make a top fam trip

Benjamin Coren

benjamin.coren@ travelweekly.co.uk

Sightseeing, education and practical information trump gourmet food, drinks and nights out on fam trips, according to new trade research.

When asked what makes for a great fam trip, 90% of agents said seeing local sights, 87% cited the educational aspect and 85% said receiving practical information they could share with customers.

The research, carried out by South African Tourism, found only 11% of respondents said lots of drinks made for a more enjoyable fam and 35% said fun nights out.

Just under 60% said great meals make for a more enjoyable trip and 64% said they value being on trips with a fun group.

Shopping vouchers were rated equally as highly (80%) as fam trips in terms of agent incentives. Respondents also said incentives influence their recommendations. with 44% saving they have



SURVEY: SAT's Steve Balderston and Kgomotso Ramothea

"It's encouraging that these trips are seen as work and not a holiday"

"some" influence and 29% calling incentives a "big" influence. The tourism board gathered feedback from four focus groups, each of six agents, in Liverpool, Manchester, Glasgow and Dublin,

and surveyed 178 agents. Steve Balderston, trade training specialist at South African Tourism (SAT), said: "The results are interesting. When agents are on fam trips they want to experience the destination.

"The educational side is important, but I'd thought great meals would be higher."

Kgomotso Ramothea, marketing and promotions manager at SAT, added: "We structure the trips so guests can experience it as a consumer would. It's encouraging that these trips are seen as work and not a holiday, and that seeing the sights and the education is what makes a great fam."

Travel 2 touring sales soar in three weeks since ioining Atas

Sales of Travel 2's touring holidays have grown by 16% in the three weeks since it joined the Association of Touring & Adventure Suppliers (Atas).

The operator said it had seen year-on-year increases of 19% for self-drive tours, 16% for escorted and independent tours, and 13% for rail tours. It said Canada, Japan, Vietnam, Sri Lanka and Australia had performed very strongly in the weeks since it joined Atas.

Managing director Lisa McAuley said: "Becoming a member of Atas was an important decision for us and we have seen a tangible boost in bookings since.

"This demonstrates the faith agents have in selling our products and the trust they have in Atas."

Travel 2 has published a touring brochure for several years and recently launched its Little Book of Incredible Journeys mini brochure as a selling tool for agents. > Atas: Special Report, page 16







Become a Barbados Specialist and sign up at barbadoseliteclub.com









10 travelweekly.co.uk 4 April 2019

Radio | Hits UK, Manchester and Key Radio





Approved 30" commercial script

If you're after an escape... one of exciting family adventure... mouth-watering gourmet indulgence.

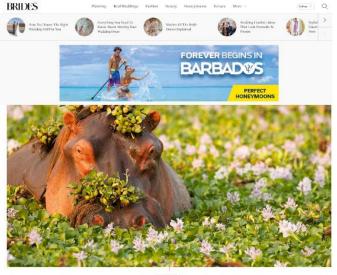
Or vibrant festivals, local culture - maybe a romantic getaway you'll find all this ... in Barbados

So if you thought it was just year round sunshine, endless, languid palm lined beaches and crystal waters now you know...

Barbados has so much more to offer

Fly there direct from Manchester for less with the Virgin Atlantic sale now on. Book now at virginatlantic.com/Barbados

Digital | Brides Honeymoon Page Takeover



The Best Places To Visit On A Zimbabwe Honcymoon

Home to the epic Victoria Falls, an abundance of big game and hardly any tourists, Zimbabse is back on the map and open for bioinnes. . There Simon Parker shares his seperance on an incredible Zimbabse (insert) Parker Species (in particular species) on propressionness.





yourselves silly, have a quick refresh and stay the night at Pevensey House, a private home decked out in an eelectic collection of art, from Mozambiean to Congolese. There's an elegant charm to this secluded residence - think



park of staggering blodiversity. Hwange is a landscape practically vibration lucks, you might stamble across their scraff's faces as they lase by a fresh ki





Matobo National Park

I the highest concentrations of ruck are on the about. It's impossible out to be attained by Stone Age Bustrations of giraffes, with those and a drug mans fating back over \$3,000 years, as local biotoman Paul Hubbard noise you



Victoria Falls

make likely to get totally decaded. It's all part of the fan, though, and after







TV | Digital Channels

Channels:































Q2 2019 BTMI UK Market Activity

TV | Digital Channels

Channels:























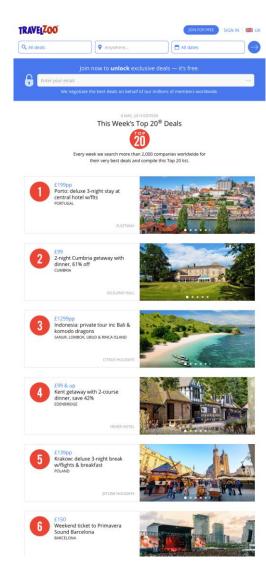


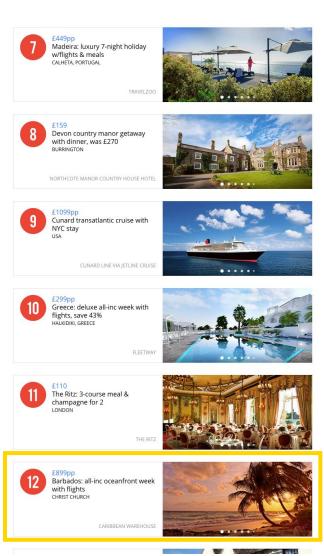


Q2 2019 **BTMI UK Market Activity**

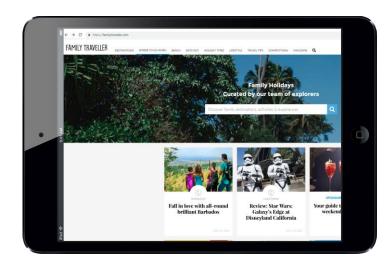
Digital | TravelZoo Top 20

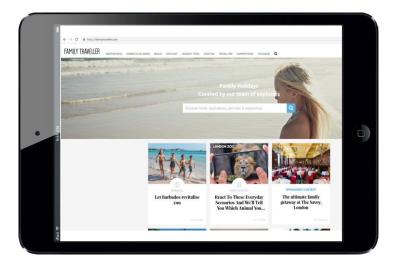
Broadcasted to 2.3M subscribers

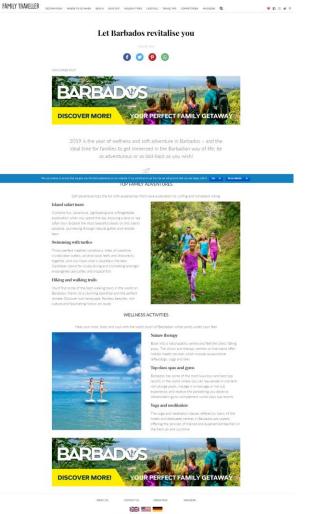


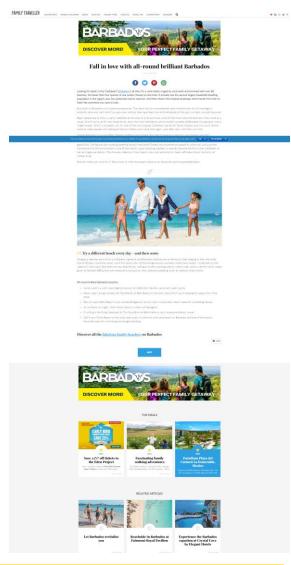


Digital | Family Traveller









TV | Adsmart







THANK YOU

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